

# Proposal Anatomy

- \* Purpose
- \* Format
- \* Details

### Purpose

- Demonstrate benefit and motivation for idea
- Show that you understand project:
  - \* Business issues: market, window of opportunity, etc.
  - \* Design requirements
  - \* Personnel requirements
  - \* Cost: NRE, materials, etc.
  - \* Risks and rewards

## Problem Finding

- \* Computers make it easier to do a lot of things, but most of the things they make it easier to do don't need to be done.
  - \* Andy Rooney

#### Features

- Normal people believe that if it ain't broke, don't fix it. Engineers believe that if it ain't broke, it doesn't have enough features yet.
  - Scott Adams

#### Format

- "Format" vs. "Formatting"
  - Format is pretty standard even if the specific formatting can be flexible
  - \* That being said, there are a few standard formatting styles that you should be aware of
    - \* IEEE, ACM, Chicago Manual of Style, MLA, APA
    - \* More on this later...

### **Overall Format**

- \* Title Page
- Introduction and Motivation
- Project Tasks
  - \* Specific Task Interfaces
- \* Testing and Integration Strategy
- Group management and communication plan
- \* Schedule and milestones
- \* Risk Assessment
- Bill of Materials
  - \* Vendor List
- \* Conclusion
- References
  - \* Cite everything publications, web, personal advice

## Basic Format - Title Page

- \* Title
- \* Group List
  - \* Names and email contact information
- Project Web URL: Repository for design documentation
  - Meeting synopses
  - \* Decision log
  - \* Parts documentation
  - Project proposal and reports
  - Continue next semester until project completed
    - \* Start web tracking soon (as noted on class web page)

#### Motivation

- Why are you interested in this project?
  - \* common: skill development, problem need, future product zeal
  - \* key: if you're psyched you'll do a better job
- \* Functional project synopsis
  - \* Describe the scope of what it is and what it will do
    - \* No need for details on how it will be done
- How completed project will be demonstrated
  - \* Define success
  - \* Aimed at general audience
  - \* See if your mother can read and understand it

### **Project Tasks**

- Break work into specific tasks
  - \* Each task should be easily understood
  - \* Include documentation as a task!
- Individual task descriptions
  - \* Interfaces!
    - \* Inputs and outputs both logical and physical
    - \* Function
  - \* Personnel requirements per task
  - \* Estimated time for completions

#### Interfaces

- \* Each task interfaces to one or more others
  - \* Interfaces must be defined, or they won't be comparable
- \* HW-SW interfaces
  - \* Specify HW capabilities
  - Specify logical interfaces to SW
- \* The better, and more complete, your interfaces descriptions, the more fun you'll have next fall!
  - \* Surprises == problems...

### Documenting Interfaces

- \* The name of a Type instance is a Name instance representing the name of the Type; its value may not be a null name....The name of an Instance instance is optional, but where it exists it must not be a null name....An Instance instance with no name is always considered to have a unique name, distinct from any other Instance instance with no name.
  - Rational UML Document Set, Semantics, Chapter 5.2

### **Testing Strategy**

- Describe testing plan for each task
- Describe integration plan
  - \* How will the smaller components come together?
- Don't even attempt to not take this seriously!
  - \* "plug everything in and hope" will not work...
  - \* ...and demonstrates that you're a poor engineer

### Testing

- " It's hard enough to find an error in your code when you're looking for it; it's even harder when you've assumed your code is error-free."
  - \* Steve McConnell

### **Group Logistics**

- Good communication is key
- Weekly team meetings are required
  - \* Create a log on your project web site
    - \* Time, Duration, Attendance
    - \* Completion status of previous tasks
    - Substantive points discussed
    - \* Decisions made
    - New tasks assigned ("action items")
    - \* Assessment of team progress
    - \* Anything else you'll need to refer back to

#### Schedule and Milestones

- Complete flow diagram
  - \* Show tasks, team members, completion projections, etc.
- \* Milestones
  - \* Fall is 15 weeks long...
  - \* ... at least every three weeks
    - \* each person needs to specify a milestone
    - \* and specify how that milestone will be demonstrated
- \* This is your schedule, and part of your fall grade!

#### Risk Assessment

- Some tasks are simple, some aren't
- Each task should have a risk assessment and mitigation plan
  - \* Nature of the risk
    - \* Lack of knowledge? Lack of experience? Complexity? Hard to find parts?
  - \* You should minimize risk with mitigation plan
    - \* What happens if the risk manifests in error?

### Risk

- "It does not do to leave a live dragon out of your calculations, if you live near him."
  - \* J.R.R. Tolkien, The Hobbit

### Bill of Materials (BoM)

- Complete component list
  - Primary vendor and secondary vendor
    - \* part number, lead time, unit cost, quantity, form factor, packaging, etc.
  - Other resources that you need
    - \* Things you need from the U
    - \* Other infrastructure

#### Vendor List

- Provide a detailed list
  - \* Vendor name, address, web site, etc.
    - \* I might follow up... just to help avoid problems
  - \* Include sales person's name if appropriate
    - \* Be wary their job is to sell
  - \* Notes on anything special

### Demo Description

- Describe you you'll show off your working system
  - Describe any additional logistics needed for a good demo
  - Describe what parts of the system will be highlighted in the demo

#### Demos

- \* "No matter how slick the demo is in rehearsal, when you do it in front of a live audience, the probability of a flawless presentation is inversely proportional to the number of people watching, raised to the power of the amount of money involved."
  - \* Mark Gibbs

#### Conclusions

- \* Assessment of dependencies between milestones
- Synopsis of the key risk components and when they will turn low
- Final advertisement of why this project is so cool and how amazing the demo will be
  - \* Technically optional in proposals, but I think it's good to tie things up

#### References

- \* NOT optional
- Cite everything that you use from other sources
- \* Technical documents use endnotes, not footnotes
- Use a standard citation format
  - \* IEEE, ACM, Chicago, MLS, etc.

## Plagiarism

- "What a good thing Adam had. When he said a good thing, he knew nobody had said it before."
  - \* Mark Twain

# Background Research

- "Google' is not a synonym for 'research'."
  - \* Dan Brown

### Getting Started

- \* There's no such thing as writer's block. That was invented by people in California who couldn't write.
  - \* Terry Pratchett